

**FOR IMMEDIATE RELEASE**

**Contact:** David Henkel  
President  
Johnson & Quin  
(847) 588-4800  
[dhenkel@j-quin.com](mailto:dhenkel@j-quin.com)

Laura Haumiller  
Account Supervisor  
Sterling Kilgore  
(630) 964-8500 ext.228  
[lhaumiller@sterlingkilgore.com](mailto:lhaumiller@sterlingkilgore.com)



**Johnson & Quin Acquires IntelliMail a Division of Staples Print Solutions**

**Niles, IL—July 6, 2009**—Johnson & Quin, a national leader in targeted full service direct mail production and printing services, today announced the successful completion of the acquisition of certain assets, including customer relationships, of Kansas-based IntelliMail, a division of Staples Print Solutions. IntelliMail offers products and services associated with direct mail production. The transaction is another step in Johnson & Quin’s strategy to enhance customer value and grow its business. Terms of the agreement were not disclosed.

“We are very pleased that the clients of IntelliMail and Staples Print Solutions Group will have the opportunity to take advantage of Johnson & Quin’s exceptional capabilities through this acquisition,” said Mike Cate, VP and general manager, Staples Print Solutions. “Johnson & Quin and Staples share the same commitment to putting clients first and we are looking forward to a seamless transition.”

“The decision to acquire IntelliMail is a logical move for Johnson & Quin,” said David Henkel, president, Johnson & Quin. “Our portfolio of services put us in the perfect position to continue to fully support the needs of current IntelliMail and Staples Print Solutions customers. We look forward to providing them with not only continuity of services, but also an exceptional customer experience for all their direct mail production needs.”

Johnson & Quin has been in business for 133 years, evolving into a national leader of targeted, full-service direct mail and document production services. With a demonstrated history of sustainable and profitable growth and a record of stability, the company offers a broad range of capabilities, from programs with drops of several million pieces to small, on-going direct mail and customer communication. Additionally, Johnson & Quin excels at complex projects involving personalized and variable data printing.

### **About Johnson & Quin**

Johnson & Quin, located in Niles, IL, was founded in 1876 and has been a leader in direct mail production since 1979. A resource for a wide range of mailings from a few thousand to several million pieces, the company specializes in highly personalized and versioned mailings in many different formats (envelope packages, self-mailers, postcards, and hand-assembled packages). Johnson & Quin also produces loyalty campaigns, trigger mailings, membership and gift card programs.

Johnson & Quin has a proven and tested data and physical security platform that complies with the ISO27001/ISO17799 security audit standards. The company offers optimized mail plans that utilize BMC/SCF drop ship, comingling, co-palletization, and USPS *Intelligent Mail Barcode*® tracking and reporting. For more information, visit: [www.j-quin.com](http://www.j-quin.com).

###